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1892

1922



TRADE MARK

C. N. Flansburgh & Son
Jackson - Michigan

CHOICE STRAWBERRIES
HIGH GRADE PLANTS

Home of the Everbearers

Prices Down

Have you found a better
than Progressive?

Come and see.

What about Howard No. 17?

1922



E. R. Lake *Permaculturist*

Washington
D.C.

*Lt. Col. Howard No. 17
Bibac Plant Industry*

AGAIN WE HAND IT TO THE EVERBEARERS

All fruits last spring were hard hit by the late frosts, stone fruits were practically destroyed throughout this section. Apples nearly so and strawberries severely injured though in less degree. Our own June fruiting was about half a crop mostly from the first berries on early varieties close to the ground and partially protected by the foliage, the second freeze got almost everything in sight. It was then we were still more thankful for the everbearers that would come again later on to save the day.

Progressive Everbearing, hardiest of all varieties suffered least in the two year old patch we told you about last year—"That were set out April, 1919—that made a good crop that season—that were dug for plants April, 1920, saving the original mother plants to fruit again, from which we sold \$200. worth of fruit the first two pickings in advance of the June varieties—that produced at the rate of \$1,000 per acre after the June crop—the third in 18 months from setting out." All this by way of demonstrating what even mother plants of this variety would do. We saved this patch to fruit again last spring, making a fair crop in spite of the freeze, after which we plowed them under, planting to sweet corn as we had planned.

We have 84 acres here, all told, including the grove on Round or Grove lake, some other woods and unimproved. We are farmers in a way—growing corn and clover in rotation with the berries, but aside from our plant trade, long established, our one real money crop for many years has been strawberries with the everbearers now the most interesting and most profitable.

It is now eight years last spring (1913) since we introduced Progressive, leader of the Everbearers today. For some years we continued to plow them under along with the June varieties after the first June fruiting, depending on the fruit produced throughout the first summer and fall and the June crop when they bear all at once like ordinary sorts, but so great is the demand for plants we are usually sold out.

Progressive is not only leader as an everbearer but at least equal to the most productive June variety in June as well as earliest of all varieties bringing highest prices for the first home grown so that of late when digging in the spring we have taken pains to leave the mother plants to fruit again instead of digging all and throwing these aside. Still later as we came to realize more fully the extraordinary vitality and fruiting vigor of this variety, instead of plowing under after the first June fruiting we are now growing this and the other everbearers this way until after the second June crop, depending for plants on the new setting out each spring and grown in matted rows, and this sort of rough hill-culture with the mother plants after that, doubling the output of berries in summer and fall, and sometimes more, for the Everbearers are the ideal hill-culture varieties. Last spring, after again digging all of our Progressive—leaving the mother plants to fruit—after the June crop we continued to cultivate and hoe—pulling the soil up around the plants—leaving the rows slightly ridged as usual—they began to bear again along in July and have so continued fruiting every day, but more like in successive crops, and I have never seen a June variety in June so full of green and ripening berries as these mother plants are now (Sept. 25) and they will still be on the job until the ground freezes—ready to begin again the first of all varieties next spring.

All this however is but an excuse for hill-culture the ideal, and this way only possible of such results with varieties possessing extraordinary hardiness and vitality—A plant that has produced a crop of plants—followed by a full crop of fruit all at once in June, is more or less exhausted with the effort and only can survive by growing a new set of roots above the old roots that become woody and die—This must apply to all varieties though surely in less degree with the Progressive Everbearing, but hence the thorough cultivation and gradual hilling up around these mother plants to aid and encourage the new root system. A new young plant set out in spring will soon begin to send out fine white roots from every part of the entire root system. In strict hill-culture as runners are removed (clipped off when hoeing) new crowns are added to the plant until it attains large size with abundant roots and corresponding foliage.

I have sometimes wished that I had nothing else to do but grow these Everbearers in strict hill-culture from the start as many of our customers are doing now. Last year we printed a testimonial from one of them, near by, who sold \$350. worth of Progressive from one-fourth acre grown hill-culture within seven months—at the rate of \$1,400 per acre, selling at the home, the Country Club, and to special customers near by. Last year we sold at 35c to 45c per quart, from \$11.20 to \$14.40 per bushel wholesale in the city (I am writing now Oct. 2, 1921). This year we set the price at even \$10.00 per bushel (31¼c per quart) they retailed at 40c per quart. Is it any wonder that our customers are making money in suburban sections and at country roadside markets? But after all their greatest stronghold is the family garden and will be more

so in the future—for home economy—for life worth living in country or in town. There's nothing easier to grow that pays so well in garden or in field, or more reliable.

About the freeze last spring—strawberries are the most dependable of all fruits—after such a freeze even the June varieties will put out new fruiting stems and make a crop unless it comes too late for them, while the Everbearers come again anyway, and keep on coming right along while anything can grow.

Have You Found Anything Yet to Beat Progressive?

Well, we have tried out many new ones, some larger than Progressive, and good June fruiterers as a rule, like all the Everbearers—but a few fine berries in the fall does not make an everbearer like the Rockhill varieties—Americus, Francis and Progressive—intensely everbearing. Progressive has been growing better every year, larger size and more productive, and there are reasons why—more fundamental in the variety than any way of ours to make them so. Progressive is a cross between Pan-American and Dunlap, receiving its everbearing character from Pan-American, the Dunlap line of descent traces back through Warfield to an Illinois wild strawberry—the result, an everbearer, vigorous, hardy and productive, with great vitality beyond comparison, that's all we know.

Now it is the one important variety as a basis for experiment in various combinations by originators, hoping for a new one that will prove still more important—to beat Progressive. We may have such a one on trial now, from the originator of Progressive who sent us a bunch of plants last fall and all he had to spare last spring. A tall rank grower, building up large size—the largest on our grounds—with long stout fruiting stems full of good to extraordinary large fine fancy fruit, bright red, that shine like glowing coals of fire among the foliage and the richest most luscious out of hand I ever tasted. The plants on the lower ground have had the wash of several overflowing heavy rains, dug out of the mud several times, drowned out if not so large and strong, and here have made few plants, many none at all; while higher up the rows have met repeatedly with luxuriant growth of plants the fruit produced mostly on the mother plants so far, though we have marked out several runner plants that have produced fine fruit and many later ones showing bloom and buds to half grown berries.

We shall set out every surplus plant—except a few to fruit next spring on higher ground more favorable. Mr. Rockhill writes—you will be the first to judge this plant, I want it thoroughly tried out. If it develops faults unfit to introduce, I would not hesitate to send it to the dump as I have tens of thousands others. On the other hand if fit to head the list—well, anyway—. This from the originator of Americus, Francis and Progressive—and another thing—if this proves what we both expect of it, or any others in the future we regard superior, Be Sure That We Will Have Them For Our Customers.

C. N. F.

HILL CULTURE

Set out in three foot rows, the plants 14 inches in the row (about 12,000 plants per acre) or in two foot check rows to cultivate both ways (about 11,000 plants per acre). Keep plants disbudded until well established (about July 10). Keep off all runners and keep the soil at all times loose and lively by thorough cultivation and repeat—the more you give the more you will receive.

For matted rows we grow the June varieties 3½ feet by 14 to 18 inches in the row (about 6,000 plants per acre.)



This cut of the Progressive was kindly loaned us by the originator for our 1922 catalog. Be sure you have the genuine.

AMERICUS

(Per.) (Everbearing)

First of the everbearers that have proved predominant. A seedling of Pan-American and Louis Gauthier, from the same batch of seedlings as No. 1. (Francis), foliage a little larger a shade lighter in color. A good heavy root system; a better plant maker. Americus is strongly staminate. Plants are strong, healthy and deep rooters. The fruit is firm, medium to large in size, light red, heart shape, of fine texture, quality extra good; fruit stems stout, holding large berries high from the ground, unless repeatedly disbudded it will bear constantly from June to November. A fairly free plant maker and young runner plants begin to bear as soon as they begin to root. When we have had plants to fruit in June it has been among the largest and finest at that time as it is among the everbearers in summer and fall.

FRANCIS

(Per.) (Everbearing)

One of the finest. Fruit large and firm—of delightful aroma, light bright red, glossy and attractive, an exhibition berry. A most persistent fruiter, the spring set plants bear so heavily that as a rule they make but few new plants which also bear fine fruit, often before well rooted in the soil, sometimes before striking root at all, so that unless repeatedly disbudded it makes few plants and mostly rather small.

Francis is a wonder beyond compare, but for the specialist it is a prize. Who that knows it has not had visions of a solid acre for the city market. We pick our lightest soil for this variety. I wish we had more of it. Try a few plants on sandy upland for the finest fruit.

PROGRESSIVE

(Per.) (Everbearing)

Originated in 1908 by Harlow Rockhill of Iowa, the originator of Americus, Francis, Iowa and others. Parentage Pan-American and Dunlap—the only plant saved out of 4,000 seedlings.

Progressive is the most vigorous and thrifty grower of any of the everbearers that we list. With tall, luxuriant foliage to protect the bloom and fruit from the hot sun and frosts. Practically every blossom makes a berry and every berry makes a perfect fruit. Medium in size, dark red, fine quality and produced in great abundance on the spring set plants and runner plants throughout the summer and fall—the first of all varieties, whether June or everbearing, to ripen on the year-old plants in spring.

We realize it would be an error for us to underrate or overstate a single feature of this most important variety offered to our customers, in 1913 at \$75.00 per 1,000 plants and selling to our competitors as well, in large amounts. It is not the largest of the everbearers, averaging in size about like Dunlap. We call it the Dunlap of the everbearers, reminding us of that grand variety in many ways—both plants and fruit. Like Dunlap—most famous of all June varieties—so will Progressive, with its Dunlap-blood, transmitting all its virtues, and others in addition, long reign—a standard for the everbearers.

PEERLESS

(Per.) (Everbearing)

New. Our plants were received last spring from Samuel Cooper, the originator, who said that he regarded Superb the best of his originations until he developed the "Peerless," which for four years had proved to be more productive, of larger and better quality of berries than the Superb. That he was confident when enough plants can be grown that it would be the leader as a fall bearer, and also for the main crop in the spring.

We paid Mr. Cooper \$10.00 per dozen for the Pan-American many years ago, and more recently \$5.00 per dozen for the Superb, and now \$5.00 per dozen for the Peerless. The plants have made a strong, vigorous growth in spite of the drouth, and the variety promises to prove all claims. We will wait and see.

Above is from our 1917 catalog. Many are inquiring about this new variety. To all we say that we are now regarding "Peerless" as fully equal to "Superb" in all ways, superior in quality and more productive in the fall. Also one of the finest and most productive in the spring.

SUPERB

(Per.) (Everbearing)

Superb has become a great commercial variety—a money maker. Our customers who grow it in hills, report high prices and great profit. As grown by us in matted rows for plants and fruit, it is more moderately productive in the fall than are the Rockhill varieties, Americus, Francis and Progressive, but the fruit is always large and handsome and pays us well if only for the fall. But more than this, it produces enormously the next June on year old plants, ranking with the largest and most productive June fruiting sorts. A healthy grower and makes runners freely.

OUR 30TH ANNUAL CATALOG—WE WANT A RECORD BREAKER—LET US KNOW WHAT WE CAN DO FOR YOU

THE JUNE VARIETIES

We are now growing Dunlap, Dr. Burrill, K's Premier and K's Prize more extensively for our trade and for our own fruiting than all others of the June varieties. The "Dunlap" (Senator Dunlap) is the best known, early and mid-season variety. "Dr. Burrill" is very similar to "Dunlap"—as good, if not better. "K's Premier" is our best first early among June varieties—a good grower and early—while the fruit is large and fine—as productive as Haverland or any others of the old standbys and with "K's Prize" for late it would be hard to pick a better big four combination for the market among well tried varieties. With us the early sorts pay best. Aside from the Progressive—earliest of all at the regular June fruiting—followed by the other Everbearers, comes K's Premier, Dunlap, Dr. Burrill, Warfield, Haverland, Joe Johnson, Paul Jones, Uncle Jim, K's Prize, etc.

Above is from our 1920 catalog, we want to add the "K's Big Late" that we have fruited now two years. It is one of the best late varieties we have ever grown.

All of the above is from our 1921 catalog as also the following.

SPECIAL MENTION

HOWARD No. 17

We offered this variety last year (1920) without comment except a line below our price list—"Try a few plants, deserving of special mention if we had room." Yet there was such inquiry and demand that we did not save as many plants for our own resetting as we could have wished.

Several of our customers who got plants here or had them from the east where it is highly praised have written us the past summer if this and "Premier" might not be the same. Our plants were from the introducer (Charles E. Chapman, of North Stonington, Conn.) spring of 1918, and another lot spring of 1919. Mr. Chapman is a long time customer of ours, write him for his catalog and the history of this interesting variety. When Prof. Taft, our State Inspector of Nurseries was here last October we told him about these inquiries, pointing out the two varieties in our trial plat, also in the field, he stated there was a difference having both varieties at the college for several years and sighting a difference in the foliage here. However the two varieties though distinct—resemble each other closely in foliage and other ways. Up to now the Premier has proved the earliest, best and most profitable with us of all the well tried June varieties. It may be Howard will prove better still, at Athol, Mass., it is claimed to have produced at the rate of 17,000 quarts per acre, ripening early to late and large size to the close of the season—a great sensation.

We have copied the above from our 1921 catalog and have told about the freeze last spring. We had it in the field some distance from Premier and a little more luxuriant growth of plants with slightly taller foliage—less injured by the freeze than most varieties and equally conspicuous with Premier for extra large fine fancy fruit. We had a row of this elsewhere that would have made a record for productiveness regardless of the freeze if we had kept account. Like Premier for which there is demand by commercial growers in 100,000 lots, already we have had inquiries this fall for many thousands of this new variety.

BUN SPECIAL

A new variety introduced last spring by O. A. D. Baldwin, who paid the originator Mr. E. M. Buechly, a big price for it—outbidding all others. About four years ago Mr. Buechly sent us plants of this variety for trial and late last winter wrote us that he had sold it to Mr. Baldwin, with whom we afterward arranged for the plants we had planned to reset last spring.

This new variety reminds us of the "Greenville," one of Mr. Buechly's varieties that we used to grow in large amount some years ago, but is superior in every way so far as we have tried it in our trial plat. It is a good grower, the fruit large, roundish heart shape, very symmetrical, deep glossy red, handsome, good quality, firm and red all through and produced in great abundance, season medium late. The few plants left to fruit done better still last June.

(From our 1921 catalog) After our own resetting we got sold out of this.

Certificate of Nursery Inspection No. 2333

This is to certify that I have examined the nursery stock of C. N. Flansburgh & Son, Jackson, Mich., and find it apparently free from dangerous insects and dangerously contagious tree and plant diseases.

This certificate to be void after July 31, 1922.

L. R. TAFT,

State Inspector of Nurseries and Orchards.

East Lansing, Mich., October 28, 1921

Everbearing Strawberries

ALL PLANTS FRESH DUG---POSTPAID

SPECIAL OFFER

No. 1.

Progressive	4 Dozen	\$1.60
Peerless	2 Dozen	.80
Americus	1 Dozen	.40
Francis	1 Dozen	.50
Superb	1 Dozen	.40
Total value		\$3.70

THIS COLLECTION FOR

\$3.00

If you mention Offer No. 1.

No. 2.

Twice as many plants of each above \$5.50

No. 3.

100 plants (our own selection) \$2.50 mention No. 3.

We want you to know about these everbearers if only half a dozen of any one of them ordered from our list. We introduced the most popular of all, the most important of any variety ever introduced. Read about them in our catalog.

C. N. FLANSBURGH & SON, Jackson, Michigan.

A LONG TIME CUSTOMER—NEARLY THIRTY YEARS

Tuscaroras Place, Pontiac, Mich. ——— 1921. The plants arrived on time and in good shape—All who ordered with me were well pleased—Referring to the extra plants I certainly appreciate the spirit that prompted your generosity I did not expect you to do that. It is through your fair and satisfactory way of doing business with me for nigh on to thirty years that leads me to always recommend you as the one to get strawberry plants of, as I have done many times since I don't want any of my friends to say that I gave them a bum steer. Yours in friendship,
JAS. OLD.

Porter's Siding, Pa., 1-14-21. The plants I received from you were fine—every one. We had berries from June to November. MRS. G. C. ROHRBACH.

Antwerp, Ohio, 3-5-21. I was well pleased with the Everbearing plants I got of you last spring and my friends are asking me to send for your catalog as they would like to send with me for some more this spring. W. J. CROMLEY.

Bath, Maine, 8-21-21. About the plants held up so long enroute—nearly all have lived and proved very fine strong plants although we have had an unusually dry summer. Sincerely yours, JANE S. MURPHY.

Griffin Creek, Alberta, 2-20-21. When I was living in the states I got Everbearers from different places, but not the genuine until I got them from you. Please send me your catalog and oblige.
N. C. KNIGHT.
LATER—The 1,000 Progressive to hand. Enclosed find balance for prepaid express. N. C. K.

Grandville, Mich., 3-3-21. Many years ago while on the farm I bought strawberry plants of you—the best ever—I am now located in this village—I want some of your Everbearers and a few others. Please send me your catalog and oblige. J. M. MERRILL.

Pottstown, Pa., 5-8-21. Dear Sir—Our Mr. Wanner, your customer told me about you. He has about an acre of strawberries ready to yield a nice crop—about the only fruit that has survived the freeze in this section. Please send me your catalog. F. H. YARNELL.

Cortland, Ill., 4-5-21. Rec'd strawberry plants—fine condition. ENOCH ANDERSON.

Vendocia, Ohio, 3-16-21. Inclosed find \$5.00 for Progressive Everbearing plants by parcel post about April 1. I am a neighbor of Jesse Taylor, who got plants of you last April—they had their last picking on November 11—they think they are fine. R. M. EVANS.

Louisville, Ky., 3-11-21. See order for Everbearing strawberry plants—Americus, also St. Regis Everbearing Red Raspberry and others. I was referred to you by Mr. F. A. Jack our neighbor who recommends you very highly. JOHN G. HELFRICH.

Albion, Mich., 4-26-21. I am enclosing check for more of your Everbearers. I have plenty of the other kind—I know what your Everbearers are as I bought some of you two years ago when I was at Stockbridge. J. H. BACHELOR.

Union City, Mich., 3-28-21. See check \$6.25 for which send me more of your Progressive Everbearing plants by parcel post. The Progressive berries are the finest we ever saw. J. S. ENGLE.

Plymouth, N. H., 4-13-21. Enclosed find \$5.00 and order—no fixed quantity—just some of your phenomenal stuff to prove what I have been telling these Colemans over here—No one else sends me such stock as I have had from you—the St. Regis raspberry and Francis Everbearing strawberry and etc. N. SAWYER.

East Las Vegas, N. Mex., 3-17-21. Enclosed find order for Progressive—we are all so well pleased with your Everbearers that many of my friends are also ordering of you. MRS. TOM RODGERS.

Amerillo, Texas, 4-5-21. See check for 100 each of Peerless and Progressive Everbearing plants—I just received 100 of your plants a few days ago in fine shape and every one is growing fine. This order is for two of my neighbors. JOHN A. GREGORY.

Minneapolis, Minn., 2-21-21. Please book me for 50 each Progressive and Americus Everbearing. This is the fifth time I send you a small order—have not found a larger place yet—but you will hear from me every year—(as long as you keep up true to name plants)—we have friendly competition here and I need these as mine got mixed. R. A. KOEPKE.

Pewamo, Mich., 4-7-21. See order for Progressive and Dunlap—This is my third order so you see I am well satisfied. S. H. WRIGHT.

Warsaw, Ky., 4-5-21. Please send me 100 Progressive by return mail. Plants I received from you recently were extra nice—in excellent condition. J. J. PAYNE.

Pontiac, Mich., 2-14-21. See order for 200 Progressive Everbearing—last plants I received from you were fine and produced enormously. L. MC CHESNEY.

Detroit, Mich., 3-7-21. May 1, 1920, we got 100 of your Everbearing strawberry plants—we grew them hill culture—keeping off all runners, also picked the first set of buds and blossoms—they grew wonderfully. Aug. 1, we began picking berries and kept on picking until Nov. 2—they were the wonder of the neighbors—Enclosed find order for a few more plants as we have a little more room. MRS. HOMER RICHARDS.

Clinton, Mich., 3-11-21. Enclosed find order and remittance. We had some of your Everbearers on the farm now sold—they were fine—will have to start anew on farm just purchased. D. A. HICKS.

Fredericktown, Ohio, 4-22-21. Kindly save for me 100 each Progressive and Superb Everbearing plants until I notify you to send—I have heard your plants so highly praised that I want a few to set this spring. R. C. C. CLARK.

Jerome, Mich., 2-28-21. The Everbearers that we bought of you last spring grew fine—we had a nice lot of fruit. JOHN TYLER.

Spring Arbor, Mich., 3-10-21. Please send Progressive Everbearing plants for the enclosed—The plants I had of you before done fine. MRS. E. J. MURRAY.

Millbrook, Mich., 3-16-21. Enclosed find order for more of your Progressive. MRS. ELIZA ROELOFSON.

Jackson, Mich., 3-3-21. Please book my order for 200 Francis Everbearing strawberry and one dozen St. Regis raspberry by mail about Apr. 10. My berries last year were fine. DR. H. D. OBERT.

Lithia, Mass., 5-10-21. Please send value of enclosed in Dunlap or other good variety—I have had plants of you several times—always entirely satisfactory. J. EDWARD GILES.

College Point, N. Y., 5-3-21. I received the strawberry plants in fine condition and thank you very much. MRS. C. WELTECK.

Royal Oak, Mich., 5-5-21. Please ship at once 1,500 each Dr. Burrill and K's Big Late. The 600 plants you sent were received in prime condition A.1. RHODA M. GREEN.

Clinton, Mich., 4-12-21. Plants to hand in first class condition. H. E. MC CLURE.

OUR GUARANTEE, TERMS, ETC.

Our plants are **fresh dug** at time of shipment, from new beds, carefully trimmed, re-sorted to **best grade** only, tied in bunches, good count, **true to name** and **guaranteed** to reach their destination in good condition by express or mail to all parts of the United States, **up to May 15th**, with the understanding that we shall not be liable for more than the original cost of the plants in any case. Should a package go astray, be damaged or destroyed enroute, or any error we have made, to be notified at once.

All orders promptly acknowledged and notice sent when plants are shipped, except when forwarded by mail. Our certificate of inspection is attached to every shipment.

We begin our shipments south as soon as we can dig in spring, about April 1st, sometimes in March. We like to have our customers say when, or proper season, or ship when notified and let us know a few days in advance. We do not substitute without permission.

Terms: Cash with order, but orders will be booked to hold it part payment is enclosed, the balance to be sent before shipment. Remit by Postoffice of Express money order, bank draft or check or small sums in one or two cent stamps. A check is often more convenient for our customers and by courtesy of our bankers is equally acceptable with us.

To those who order—say two or five dollars worth of plants, our own selection for a home garden—please state if Everbearing or June fruiting only, or about what part of each, also what kind of soil.

PARCEL POST

Buy plants delivered to your door by Parcel Post
Fresh dug and no delay.

WE HAVE REDUCED OUR PRICES

We hear of drouth and scarcity of plants elsewhere, right here there was lots of rain. We never had a finer lot of plants or a better chance than now, when there is need for every one in all kinds of trade to make concessions. If you want large lots—especially of Progressive and the Everbearers, or the most important of the June varieties, write us—But do it now before it is too late.

PRICE LIST

Six plants of one variety at dozen rates; 50 plants of one variety at hundred rates; 500 plants of one variety at 1,000 rates. (P) for perfect. (I) for imperfect blossoms.

The everbearers are in blackface type.

	By Parcel Post			By Express	
	Prepaid			Not Paid	
	PER 12	PER 100	PER 1000	PER 100	PER 1000
Americus (P) -----	\$0.40	\$2.50	\$13.50	\$2.35	\$12.00
Black Beauty (I) ----	.30	1.50	8.50	1.35	7.00
Bun Special (P) -----	.35	1.70	11.50	1.65	10.00
Dr. Burrill (P) -----	.20	1.15	5.50	1.00	4.50
Early Jersey Giant (P)	.30	1.50	11.50	1.35	10.00
Francis (P) -----	.50	3.00	16.50	2.85	15.00
Gandy (P) -----	.20	1.15	7.00	1.00	6.00
Glen Mary (P) -----	.20	1.15	8.50	1.00	7.00
Grand Marie (P) -----	.30	1.50	8.50	1.35	7.00
Haverland (I) -----	.20	1.15	8.50	1.00	7.00
Howard No. 17 (P) ---	.40	2.00	11.50	1.85	10.00
Joe (Big Joe) (P) ---	.20	1.15	8.50	1.00	7.00
Kelloggs Big Late (I) --	.20	1.15	8.50	1.00	7.00
Kelloggs Premier (P) --	.20	1.15	8.50	1.00	7.00
Kelloggs Prize (I) --	.20	1.15	8.50	1.00	7.00
Paul Jones (I) -----	.20	1.15	8.50	1.00	7.00
Peerless (P) -----	.40	2.50	13.50	2.35	12.00
Progressive (P) -----	.40	2.50	13.50	2.35	12.00
Senator Dunlap (P) ---	.20	1.00	5.00	.85	4.00
Stevens (P) -----	.20	1.15	7.00	1.00	6.00
Superb (P) -----	.40	2.50	13.50	2.35	12.00
Uncle Jim (P) -----	.30	1.50	5.00	1.35	7.00
Warfield (I) -----	.20	1.00	5.00	.85	4.00

Additional Varieties—Campbells Early—Magic Gem—Pennell—Sionilla. 25 cents per dozen postpaid.

OTHER SMALL FRUITS

ST. REGIS EVERBEARING RED RASPBERRY

Plants by mail Postpaid 60 cents per dozen; \$3.50 per 100.

KING RED RASPBERRY (Early King)

Plants by mail Postpaid 60 cents per dozen; \$3.50 per 100.

PLUM FARMER (Black) RASPBERRY

Plants by mail Postpaid 60 cents per dozen; \$4.00 per 100.
If by express deduct 10 cents per dozen and 40 cents per 100.

LUCRETIA DEWBERRY

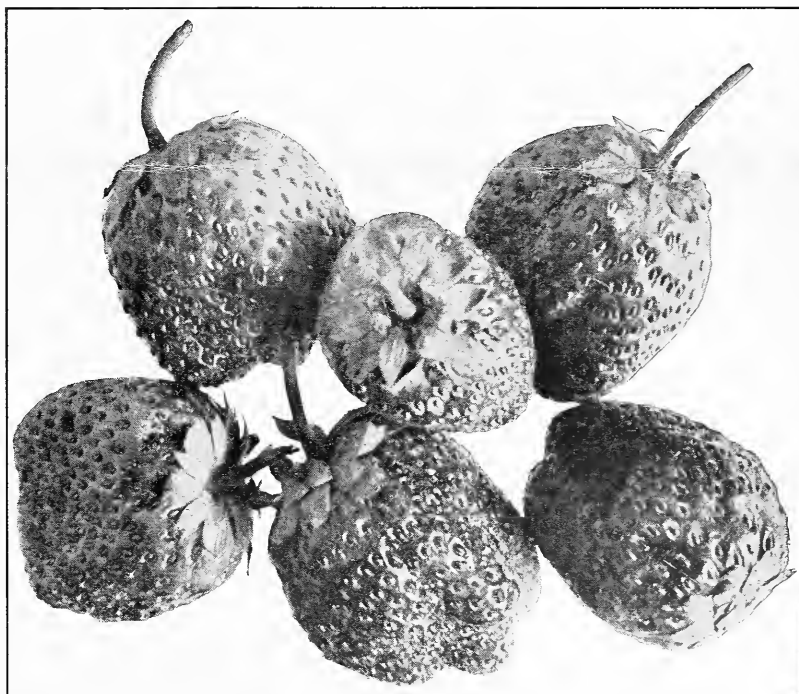
Plants by mail Postpaid \$1.00 per dozen; \$5.00 per 100.
If by express deduct 10 cents per dozen and 50 cents per 100.

BLOWER'S BLACKBERRY

Plants by mail Postpaid \$1.00 per dozen; \$5.00 per 100.
If by express deduct 10 cents per dozen and 50 cents per 100.

WE DO NOT SUBSTITUTE WITHOUT PERMISSION

but if you order late and are waiting for the plants, such permission may avoid delay, since we are liable to be sold out of something in your order. We are here to please and satisfy and not to disappoint you by returning orders if it can be helped, but more than all to do business on the level, and we never take this liberty without permission.



FRANCIS EVERBEARING STRAWBERRIES

WANTED—Farm help, but mostly in the plants and berries. We have few chores and nothing doing after supper (six o'clock) or Saturday afternoons. Highest wages by the month. We are one mile south of Michigan Center, a suburb of Jackson with two interurban lines from the city. By this we hope to find among our correspondents some enterprising young man with a lively interest in strawberries who will prove more valuable to us than ordinary farm help—to be ready March 15 or April 1.

C. N. FLANSBURGH & SON.

Dear Sir or Madame—You may have received this catalog by call direct or by request from some mutual friend or because you were a customer last year or within the last few years according to our records. If by any chance of duplication you should receive an extra will you kindly give it to some one interested and oblige.

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